



**Sergio Lagarde**

Project Manager in African Region

# What are we going to do today?

---





# What are we going to do today?

---



Brief presentation on available calls: focus in CB VET



Co-funded by  
the European Union

# What are we going to do today?

---



Brief presentation on available calls: focus in CB VET



Our experience in Africa



Co-funded by  
the European Union

# What are we going to do today?

---



Brief presentation on available calls: focus in CB VET



Our experience in Africa



Testimonial of a Ghanaian partner in one of our CB VET projects



# What are we going to do today?

---



Brief presentation on available calls: focus in CB VET



Our experience in Africa



Testimonial of a Ghanaian partner in one of our CB VET projects



Some tips on how we successfully work with African partners



# | Why is it important the cooperation **beyond** **Europe**



To tackle the **global challenges** that affect all of us



Co-funded by  
the European Union



To tackle the **global challenges** that affect all of us



To go from *me* to *us*: working **together** for a common goal



Co-funded by  
the European Union



To tackle the **global challenges** that affect all of us



To go from *me* to *us*: working **together** for a common goal



To align with the **international policies** of the EU





# Capacity Building in the Field of **Vocational Education and Training**



Co-funded by  
the European Union

## Erasmus+

EU programme for education, training, youth and sport

Erasmus+  
Programme  
Guide ▼

Part A: General information about the  
Erasmus+ Programme ▼

Part B - Information about the actions  
covered by this guide ▼

Part C - Information  
for applicants ▼

Part D –  
Glossary of  
terms ▼

### You are here:

[Erasmus+](#) / [Programme guide](#) / [Part B - Information about the actions covered by this guide](#) / [Key Action 2: Cooperation among organisations and institutions](#) / [Capacity building in the field of vocational education and training \(VET\)](#)

Search the guide



Search

Part B - Information about the actions covered  
by this guide

Key Action 1: Learning Mobility of Individuals ▼

**Key Action 2: Cooperation among  
organisations and institutions** ▲

Key Action 2: Cooperation among organisations  
and institutions

## Capacity building in the field of vocational education and training (VET)

Capacity building projects are international cooperation projects based on multilateral partnerships between organisations active in the field of VET in Programme and third countries not associated to the Programme. They aim to support the relevance, accessibility, and responsiveness of VET institutions and systems in third countries not associated to the Programme as a driver of sustainable socio-economic

# What is the call about?

---

Capacity building projects are **international cooperation projects** based on multilateral partnerships between organisations active in the field of VET in:

**EU Member  
States**

**Third countries  
associated to  
the Programme**

**Third countries  
not associated  
to the  
Programme**



Co-funded by  
the European Union

# What for?

To support the:

 **Relevance**

 **Accessibility**

 **Responsiveness**

of VET institutions and VET systems in third countries

not associated to the Programme



# Which are the objectives?

---

1

**Build capacity of VET providers to strengthen cooperation between private and public stakeholders** in VET for demand-oriented and opportunity-driven VET interventions

2

Improve the **quality and responsiveness of VET** to economic and social developments to enhance the labour market relevance of skills provision

3

Align VET provision to **local, regional and national development strategies**



# Horizontal aspects

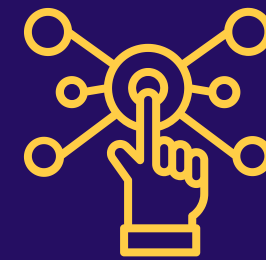
---



**Inclusion and  
diversity**



**Environmental  
sustainability**



**Digital  
dimension**



**Common  
values, civic  
engagement &  
participation**



Co-funded by  
the European Union

# Who can participate?

APPLICANT/ COORDINATOR	PARTICIPANT (full partner, affiliated entity or associated partner)
<p>EU Member States (27)</p> <p>+</p> <p>Third countries associated to the Programme (6)</p> <p>Iceland</p> <p>Liechtenstein</p> <p>Norway</p> <p>North Macedonia</p> <p>Serbia</p> <p>Türkiye</p>	<p>EU Member States (27)</p> <p>+</p> <p>Third countries associated to the Programme (6)</p> <p>+</p> <p>Third countries <b>not</b> associated to the Programme</p> <p>in Regions 1, 2, 3, 9, 10 and 11</p> <p>(see section "Eligible countries" in Part A of the Erasmus+ Programme guide)</p> <p><b>Exception:</b> Organisations from Belarus (Region 2) are not eligible</p>

# Who can participate?

---

## THIRD COUNTRIES NOT ASSOCIATED TO THE PROGRAM

- Western Balkans (Region 1)
- Neighbourhood East (Region 2) – except Belarus
- South-Mediterranean countries (Region 3)
- Sub-Saharan Africa (Region 9)
- Latin America (Region 10)
- Caribbean (Region 11)



Indicative budget for each region will be published in FTOP portal (in the section Call updates) in the coming days



Co-funded by  
the European Union



# Call ID: ERASMUS-EDU-2024-CB-VET

## Budget



Usually total EU grant per project:

100.000 € - 400.000€

Total EU grant for all projects:

25 250 170 €

EU grant can cover **maximum of 80%** of a total budget of a project

## Duration



- 12months
- 24 months
- 36 months

## Where to apply



Call ID:

ERASMUS-EDU-2024-CB-VET

Funding and Tenders opportunities portal

## Deadline



Usually **February – March** at **17:00:00**

(Brussels time - CET)

## Venues of the activities



The activities must take place **in the countries of the organisations participating in the project** (exception: seats of EU institutions, or in EU MSs, third countries associated or not associated in duly justified cases – relevant events)

**Financial mechanism:** Lump sums Type II (no tables with costs, use actual costs)



Co-funded by  
the European Union

# Timeline

---

February–March

August–September

September–November

November–December



**Deadline**  
–  
**proposal  
submission**

**Results**

**Validation  
process**

**Gran Agreement  
signature and  
project kick-off**



Co-funded by  
the European Union

# Key points

1

Number of organisations  
from EU Member States  
+  
Third countries associated to  
the Programme  
**CAN NOT BE HIGHER**  
than number of  
organisations from eligible  
Third country not associated  
to the Programme

2

## Who can be an applicant?

Any public and private  
organisation active in the VET  
field and legally established  
in an EU Member State or  
eligible third country  
associated to the  
Programme.

3

**Organisations from third  
countries not associated  
to the Programme cannot  
be coordinators**



You can see the selected projects in the Funding & Tenders Portal call pages

- 2022 – [Funding & tenders \(europa.eu\)](#) – Click on ‘Funded project list’ – 58 projects -> 19 projects in Sub-Saharan Africa
- 2023 – [Funding & tenders \(europa.eu\)](#) – Click on ‘Funded project list’ – 68 projects (in March 2024, at present 61 projects) -> 23 projects in Sub-Saharan Africa



European Commission

EU Funding & Tenders Portal

Home

Funding

Procurement

Projects & results

News & events

Work as an expert

Guidance & documents

Search..

Home > Funding > Calls for proposals > Capacity building in the field of Vocational education and training (VET)

Capacity building in the field of Vocational education and training (VET)  
ERASMUS-EDU-2023-CB-VET

Topic Call for proposal

Internal navigation

General information

Topic updates

Topic description

Conditions and documents

Start submission

Topic Q&As

Get support

Call updates

Funded project list

General information

Programme

Erasmus+ Programme (ERASMUS)

€

Budget overview

Call

Capacity building in the field of Vocational Education and Training (VET) (ERASMUS-EDU-2023-CB-VET)

Type of action

ERASMUS-LS ERASMUS Lump Sum Grants

Type of MGA

ERASMUS Lump Sum Grant [ERASMUS-AG-LS]

🔒

Closed

Deadline model

single-stage

Opening date

29 November 2022

Deadline date

28 February 2023 17:00:00 Brussels time

Topic description

Scope:  
Capacity building in the field of vocational education and training (VET)

# What is Mundus and why are we doing this workshop?



Co-funded by  
the European Union



**Specialized in international mobility projects  
to improve the employability  
of young people**

[www.mundusgroup.com](http://www.mundusgroup.com)



Internships  
and staff  
training



International  
projects



Youth



## International projects



We foster **youth**  
personal and  
professional  
**development** through  
**international mobility**



Co-funded by  
the European Union



# Presence in Africa

**20** Countries

**+50** Partners

**+4** Years of experience

**6** On-going projects



Access to new **funding opportunities**:

**EuropeAID**

or

**SIFA**



## How did the journey start?



**Supporting Alliance for African Mobility**

## 24 Countries




## 36 Partners

**+ 50** VET Schools involved

## Phases

- 01 European staff travel to African VET Centers
- 02 African staff travel to European VET centers
- 03 African students travel to European VET centers and companies

## Objectives

-  To pilot an action of educational mobility between Africa and Europe
  -  To learn, improve knowledge, exchange methodologies and good practices to nourish VET systems in Africa and Europe
  -  To bring both VET systems closer for future projects and mobilities





**+60**

**Job-shadowing  
experiences of  
African VET staff  
in Europe**

**+50**

**Mobilities of EU  
staff to Africa**

**199**

**Student mobilities  
in EU VET centres  
and EU companies**

**2**

**SAAM Seminar in  
Brussels**

**4**

**Years capacity  
building of African  
VET schools to  
create and run  
international  
departments**



**Co-funded by  
the European Union**





# What is SAAM? | Cultural and learning experience

Supporting Alliance for African Mobility




Share

**AFRICA DAY**



**THE CULTURAL AND LEARNING EXPERIENCE OF SAAM**

Watch on  YouTube



THE AFRICA-EU PARTNERSHIP  
UN PARTENARIAT AFRICA-EU





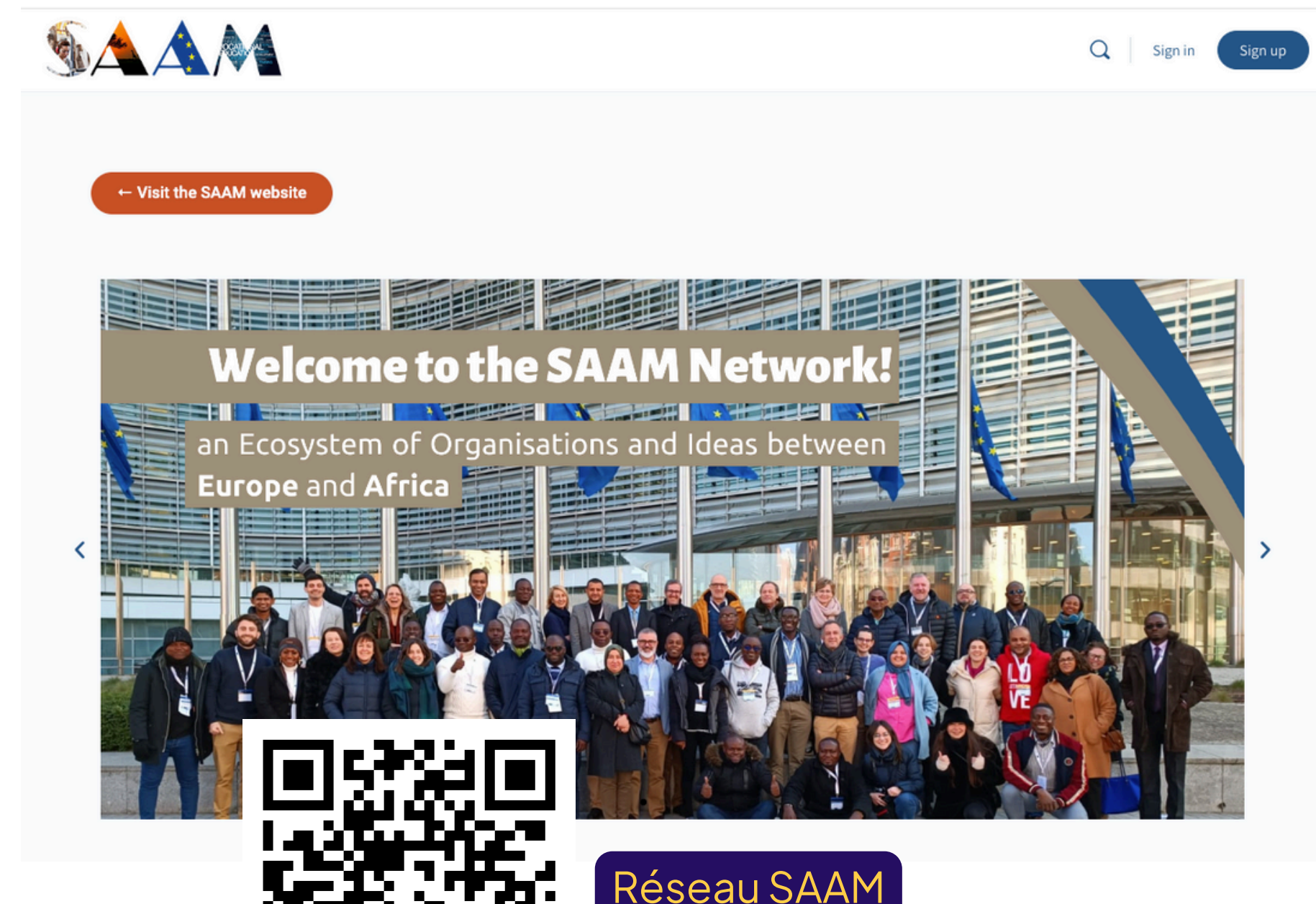
# RESULTS

## Toolkit for SAAM Leaders

<https://network.saam.global/>



<b>INDICE</b>	
Appels et financements - Programme Erasmus+	<b>1</b>
Département International	<b>4</b>
Comment obtenir un financement de l'UE	<b>6</b>
Processus administratifs	<b>9</b>
Gestion de projet	<b>11</b>
La mise en réseau	<b>12</b>
Mobilités d'apprentissage	<b>15</b>



[www.saam.global](http://www.saam.global)



Currently

## 5 CB projects in Africa:



### Ghana and Cameroon

On entrepreneurship, upskilling trainers, developing training curricula and creating incubators



### Ghana, Nigeria and Uganda

Upskilling of trainers and create and pilot a VET program for Solar Energy technicians



### Nigeria and Ghana

Design and piloting a VET program in Green Waste Management in Africa



### Kenya, Gambia and Namibia

TourEdu4All aims to strengthen the capacities of **SSA Tourism VET institutions through**, entrepreneurship, funding opportunities, digital technologies and excellence in Tourism.



### Ghana and Senegal

To work on the transition between VET and the labour market and **increase the employability of vulnerable groups**

The most crucial question:

# What is SHINE?

**SHINE** is a **Capacity Building project** funded by the EU Commission that seeks to drive the green transition and enhance energy access in Africa. A **European-African consortium**, involving VET providers and stakeholders from education, industry, and public authorities, is collaboratively **redesigning a market-oriented VET program** focused on **solar panel technology**.

**The goal** is to create an impactful program equipping young Africans with the skills for sustainable community development.

**36**

Months  
of duration

**10**

Organizations from  
Europe and Africa







# Consortium

**In Europe, 4 partners from 3 different countries:**



**Mundus** - Spain



**Zubigune Fundazioa** - Spain



**AKMI** - Greece



**University of Leiden INCLUDE** - Netherlands

**In Africa, 6 partners from 3 different countries:**



**JOBITECH** - Nigeria



**Pan-Atlantic University** - Nigeria



**Start-up SME Centres (SSC)** - Ghana



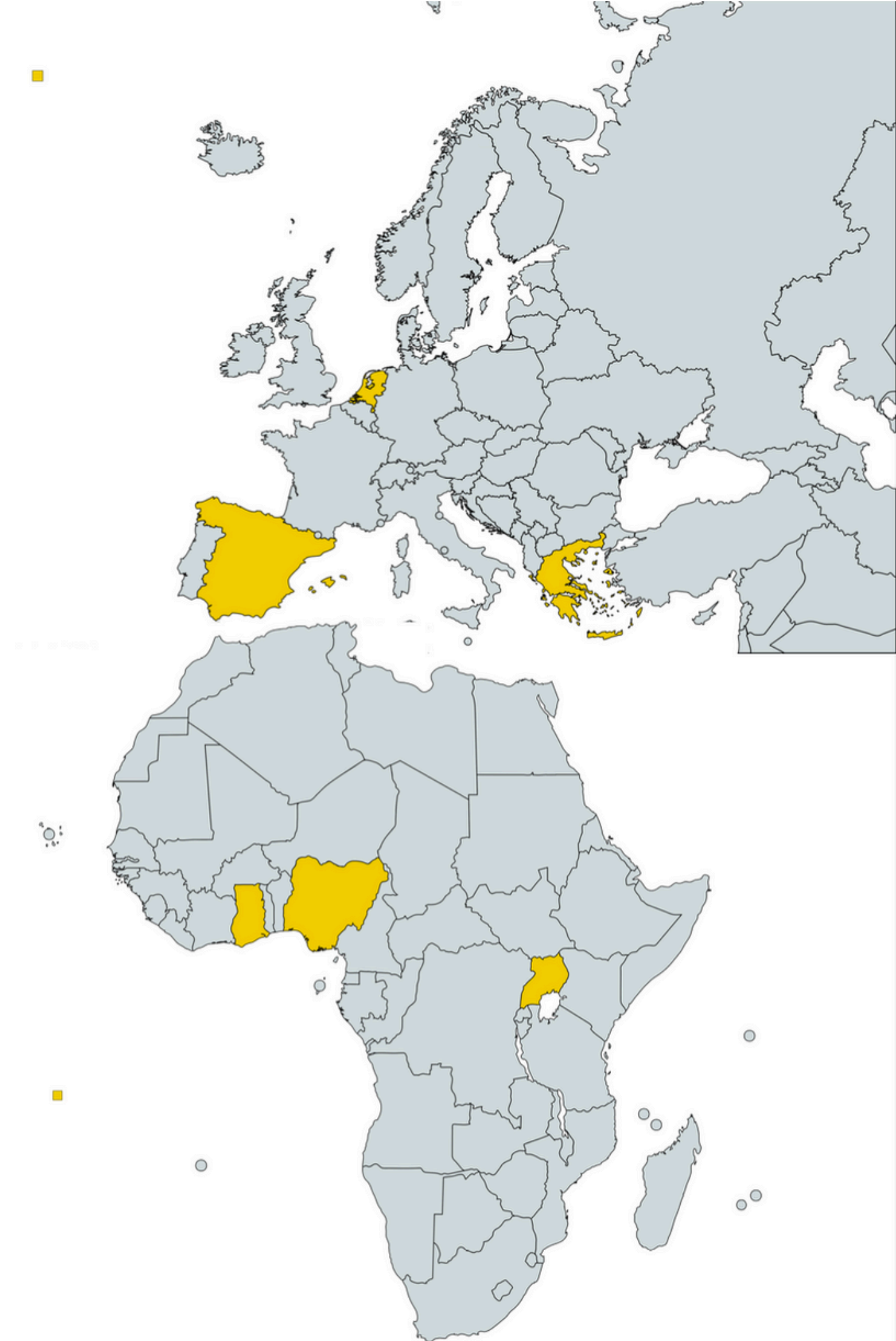
**Suame Technical Institute** - Ghana



**Kiryandongo Training Institute** - Uganda



**Huys Link Vocational Training Centre** - Uganda



## Main Objective

Deliver an innovative capacity building program in Solar Training

### Specific Objectives:



To strengthen the evidence-base around green skills in the solar industry in Africa



To develop a hybrid capacity building program



To redesign and pilot Solar Panel technology program



To promote the employability and self-employment of learners



To encourage long-lasting international partnerships among the consortium

The objectives are aligned with the priorities of the call:



Environmental sustainability



Digital Dimension

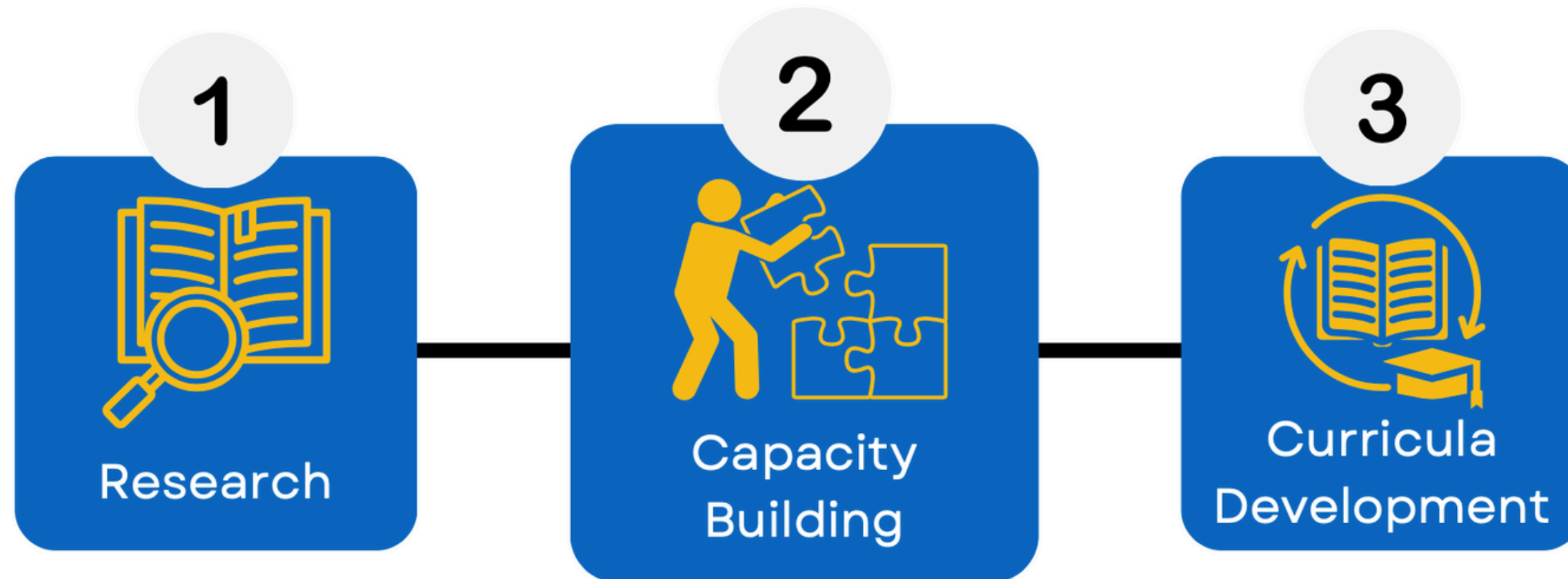


Inclusion and diversity



# SHINE Workflow

**How are we going to create an impactful, meaningful and replicable VET program?**



# SHINE Mobilities



During the project we will realize the following mobilities:



**Kick-off meeting  
(Zaragoza)**



**Study Visits (Nigeria,  
Uganda and Ghana)**



**Job-shadowing  
experience in Spain**



**Final meeting in  
Kampala (Uganda)**

# Testimonial: Nurudeen Asomah, Kumasi VTI (*Ghana, SHINE project*)



Co-funded by  
the European Union



# PREPARING THE APPLICATION



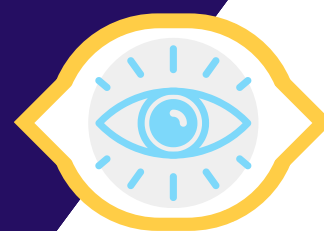
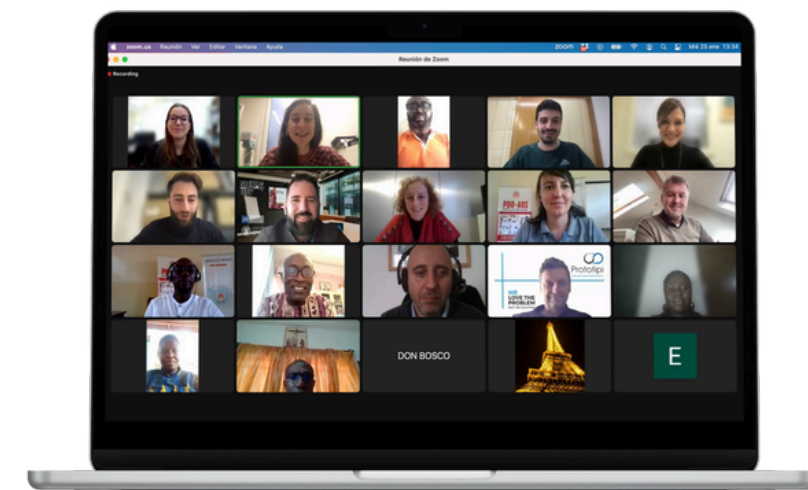
Co-funded by  
the European Union



# Needs Analysis



Knowing and Meeting each other



Staying up to date with **regional challenges** and **continental strategies**



Reading **reports** to keep up with the **ins and outs** of the subject



Understand the context



Identify a need



Do your research



Co-funded by  
the European Union



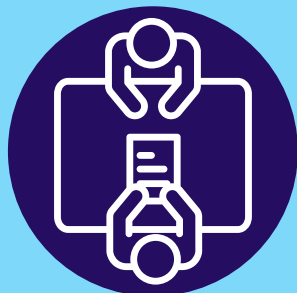
# Needs Analysis



Co-create the project with your partners



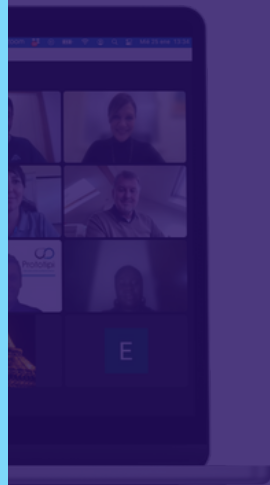
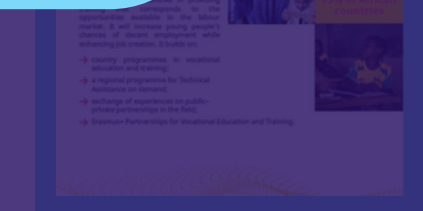
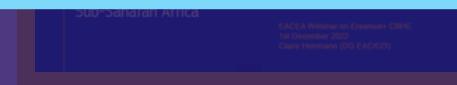
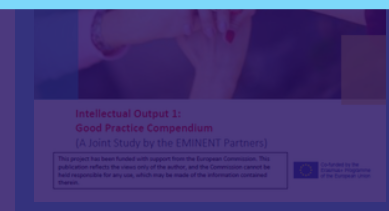
Read and understand the Erasmus+ guide



Do not assume that your challenges, priorities, and ideas are the same everywhere



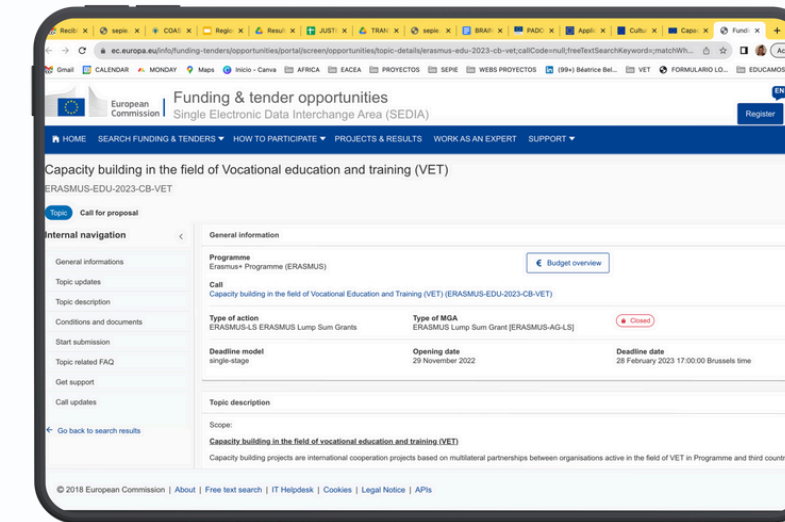
Co-funded by  
the European Union



subject

# Partner Search

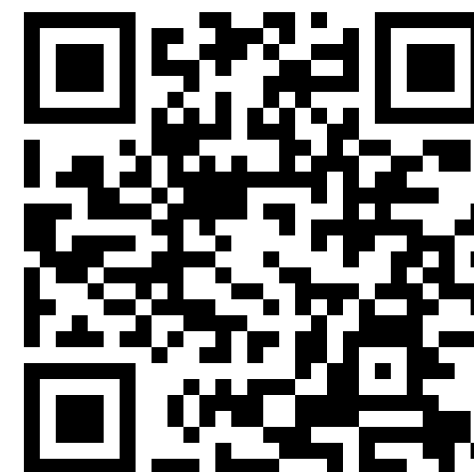
- Be active on the **EACEA** portal and on international networks (EVBB, EfVET, EVTA...)
- Participate in events/discussions (ETF, EAFA webinars, Erasmus days...)
- Mouth-to-mouth & **recommendations**



**EACEA Calls**



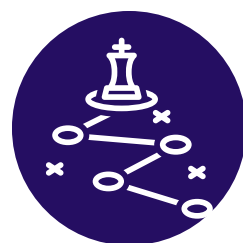
**SAAM Network**



Co-funded by  
the European Union



# Drafting a proposal



Align your strategies



Master active listening



Be aware of the context



Adopt a cooperative approach



Comprehensive  
information  
gathering



On-site visits  
and meetings



Co-funded by  
the European Union





# Drafting a proposal



Align your strategies



Master active listening



Be aware of the context



Adopt a cooperative approach

Comprehensive  
information  
gathering



On-site visits  
and meetings



Co-funded by  
the European Union





# Drafting a proposal



Co-funded by  
the European Union





Co-funded by  
the European Union



# GETTING INTO ACTION



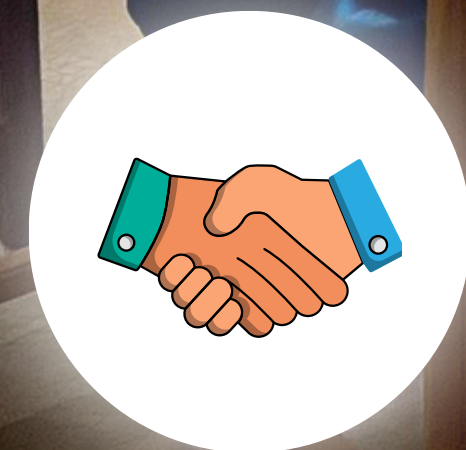
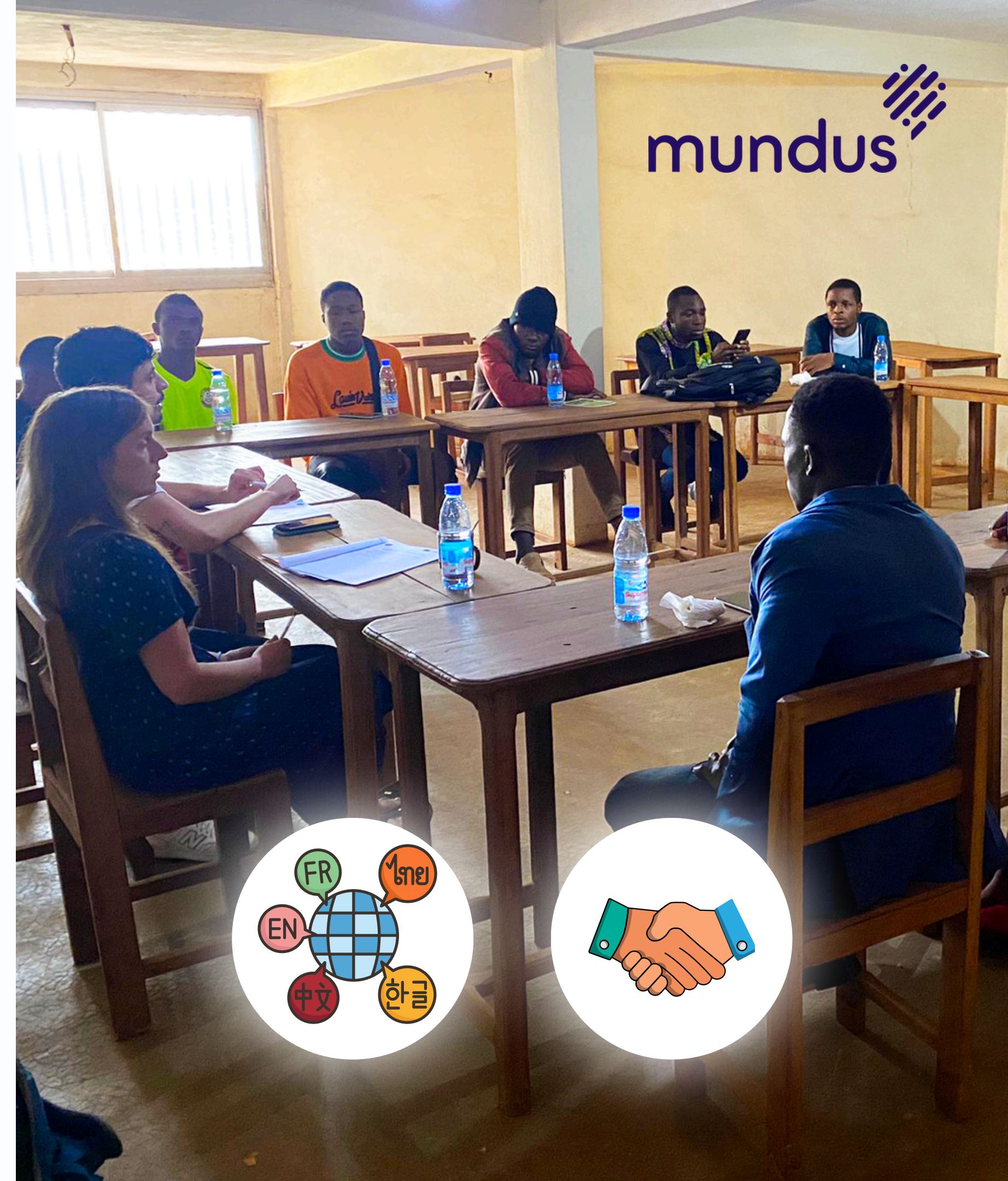
Co-funded by  
the European Union



# Partnership management



Co-funded by  
the European Union



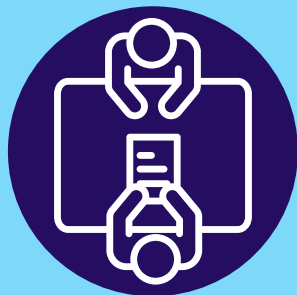




**Be mindful with the languages**

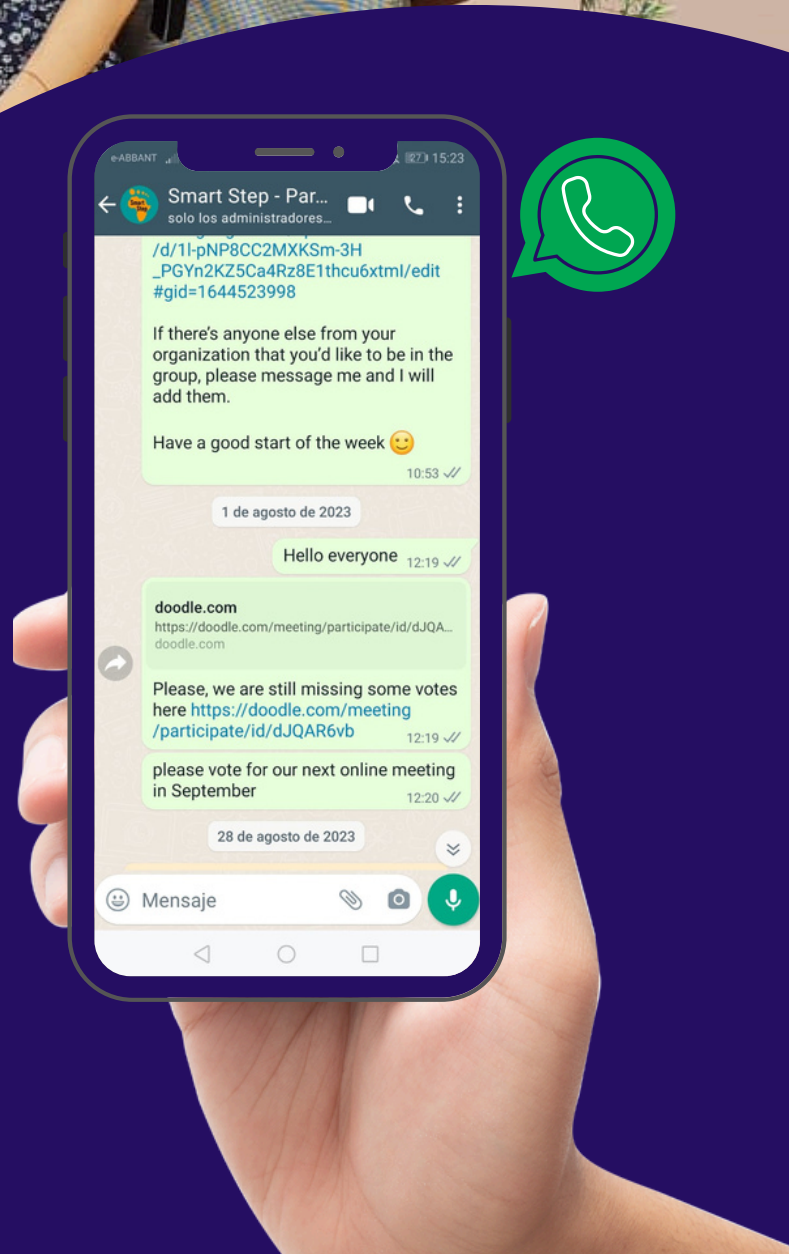


**Flexibility and understanding**



**What may have been working for you in your country  
may not necessarily work elsewhere.**









Kick-off meeting in  
Africa (+ study visit?)



Room for adaptability in  
your project



Personal connection with  
partners



Co-funded by  
the European Union



# Administrative burdens



Validation Process



Money Transfer



Traveling issues



The “VISA Challenge”



Co-funded by  
the European Union

mundus



# Dissemination



Co-funded by  
the European Union



# Engagement & Cooperation

EMBASSIES



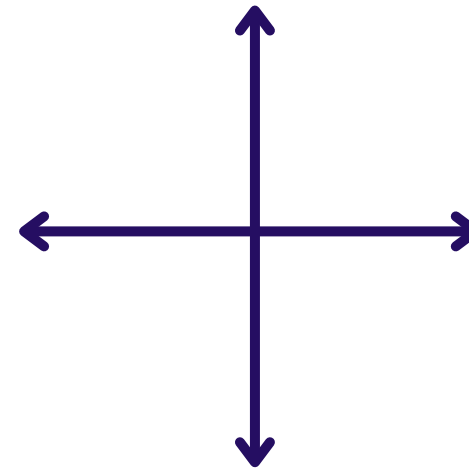
EUROPEAN  
UNION  
DELEGATION



TV MEDIA  
AND  
STAKEHOLDERS



LOCAL  
GOVERNMENT  
&  
FOCAL POINTS



Co-funded by  
the European Union

My humble  
recommendations



Co-create the project with your partners – Active listening and proactivity



Read and understand the Erasmus+ guide and all the resources –  
You can write projects but you need a European coordinator



Connect with local partners (or any other African country) who  
have experience in Erasmus+, participate in events and webinars  
and connect with the E+ focal point



Embrace multiculturalism as an opportunity.



Practice proactivity and chill vibes in administrative issues

You'll encounter challenges for sure!



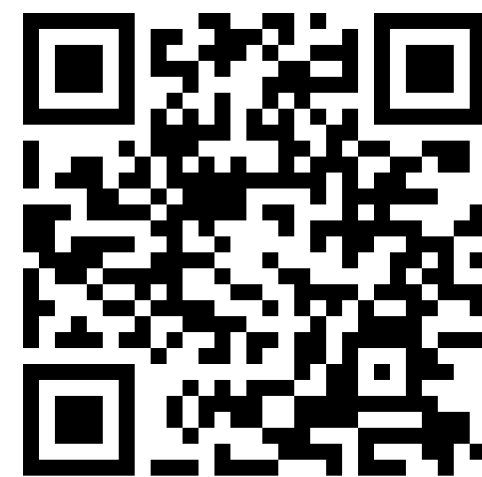
Enjoy the adventure; It is an enriching and  
eyes-opening experience

# Are you willing to work in this call? How can **mundus** support you?

**+5**

Years of **experience failing and succeeding**

- A trustworthy **network** of organizations, umbrellas, VET schools in Africa and Europe to work in projects
- SAAM experience in mobilities, visas, capacity building and trainings
- The **SAAM Network** tool



<https://network.saam.global>



Co-funded by  
the European Union



# Thank you!



**Sergio LAGARDE**

*Project Manager in African Region*



**slagarde@mundusgroup.com**



**+34 687 98 66 61**



Co-funded by  
the European Union

