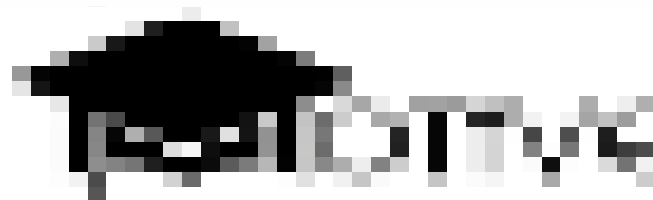




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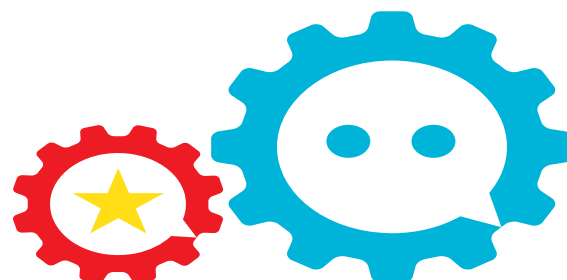


Higher Education Institutions
Center for Graduate Tracking



STRIVE

Strengthening Internationalization
of Vietnamese Emerging Universities

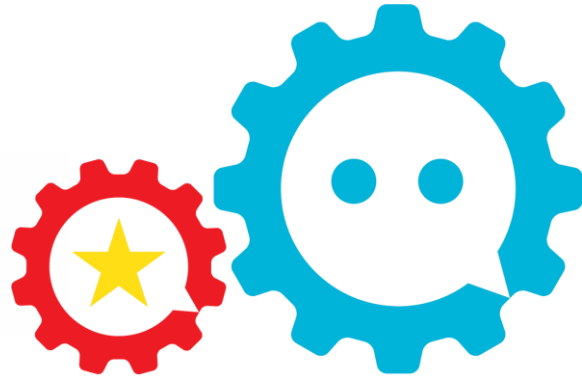


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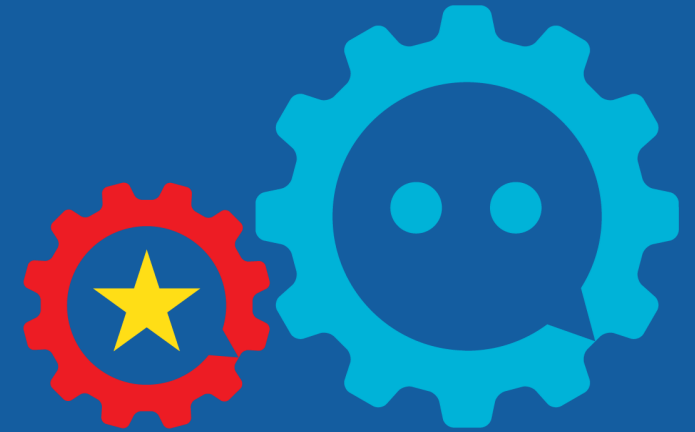
INTERNATIONAL STRATEGY OF HANOI UNIVERSITY

HANOI UNIVERSITY

Km9, Nguyen Trai, Trung Van, Nam Tu Liem, Hanoi
1st December 2023

MAIN CONTENTS

1. Overview of HANU, ItaCentro
2. KA2 – Capacity Building: some results, Experience: building and implementing
3. KA171 (KA107 - ICM) – Mobilities: some results, Experience: building and implementing
4. HANU's internationalization plan, ItaCentro
5. FAQ – Discussions: The role of EU; Vietnamese Officers/Organizations
6. Conclusions



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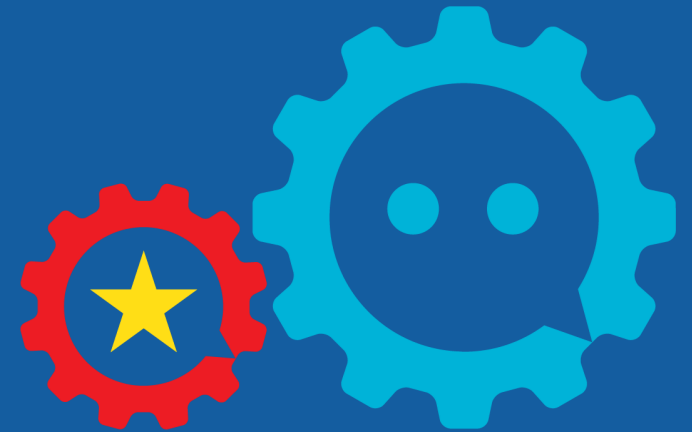


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HANOI UNIVERSITY

- Founded in 1959
- One of the best public universities in foreign language and studies teaching and research with 11 language departments (English, French, Russian, German, Japanese, Chinese, Korean, Spanish, Portuguese, Italian and Vietnamese)
- First public university offers English-taught degree programmes in business management, finance, accounting, tourism, international studies, informatics and multimedia communication



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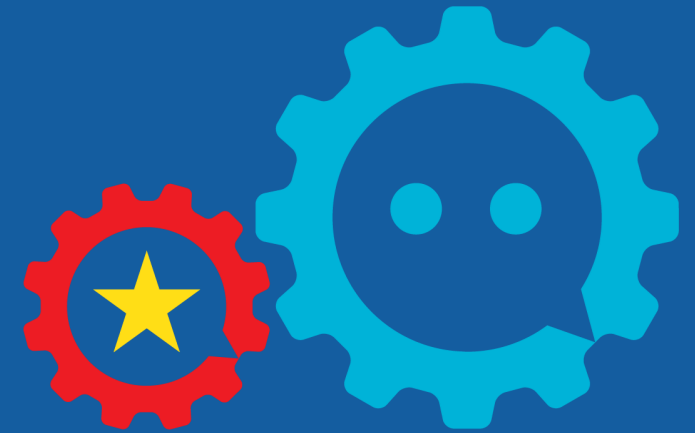


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ITACENTRO

1. Established in 2011
2. Strategic mission:
 - Introducing students and lecturers to transfer studies/researches
 - Linking training and internships for HANU students and other partners
 - Building and implementing international projects



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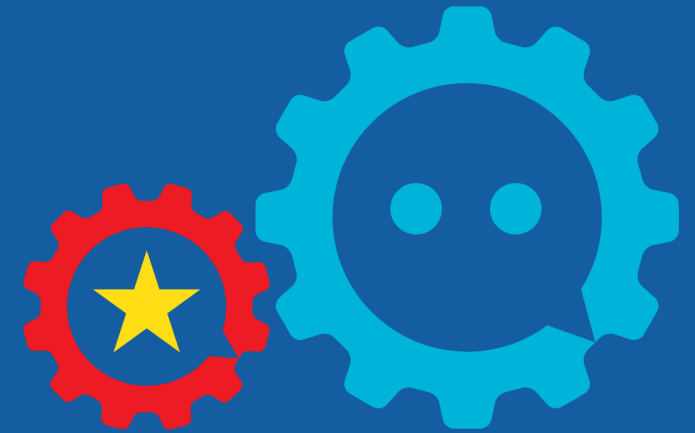


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KA2 – Capacity Building

- Training and improving the capacity of university personnel: provide financial support to organize training, travel, accommodation and implementation
- NOT ODA capital or non-governmental aid or non-refundable aid



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KA2 – Projects – More...

- Known Erasmus+ since 2014
- Proactively connected with a number of Italian partners (Ca' Foscari, Pavia,...) to jointly build the KA107
- KA2: had a strong cooperative relationship with Almalaurea since 2013 and became Alamalurea's partner in 2015 (Voyage project).



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KA2 – Projects - Result

HANU has 10 projects, 7 of which ItaCentro participated in building

- 6 projects (Italy), 2 project in Spain, Portugal, Austria (20 Vietnamese Universities, 10 International Universities)

Hợp tác quốc tế

Hợp tác trong nước

Dự án quốc tế



DỰ ÁN VOYAGE



DỰ ÁN MOTIVE



DỰ ÁN MARCO POLO



DỰ ÁN PURSEA



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DỰ ÁN LAB-MOVIE



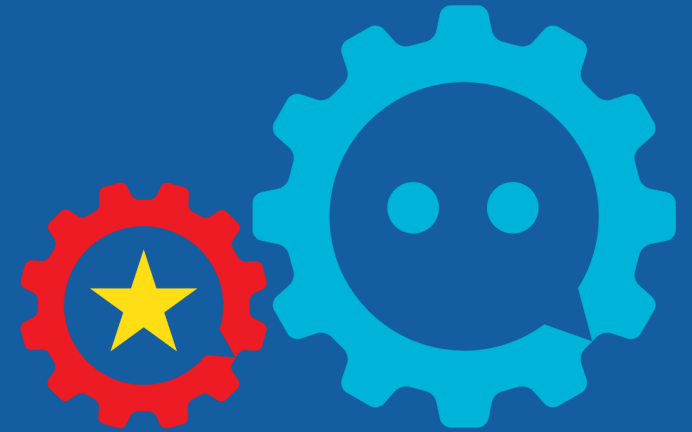
DỰ ÁN ALIEN



DỰ ÁN RECOASIA



DỰ ÁN ICT-INOV



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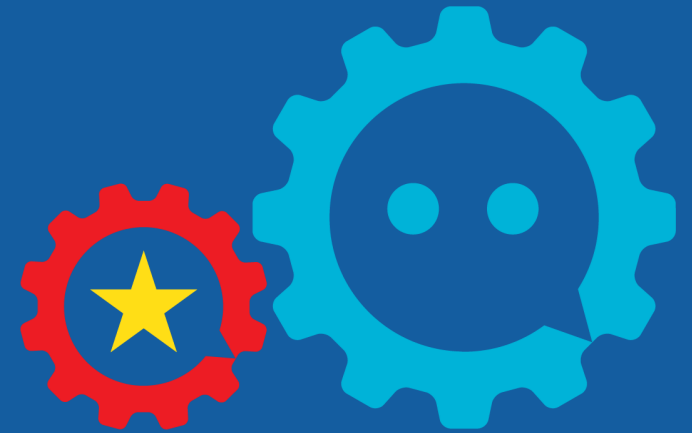
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Experience: building and implementing

KA2 - Difficulty:

1. Select Vietnamese partners
2. The selection of personnel
3. The way to implement the project
4. Lack of guidance from Vietnamese authorities regarding this type of project
5. Other problems: purchasing equipment, travel ticket,...



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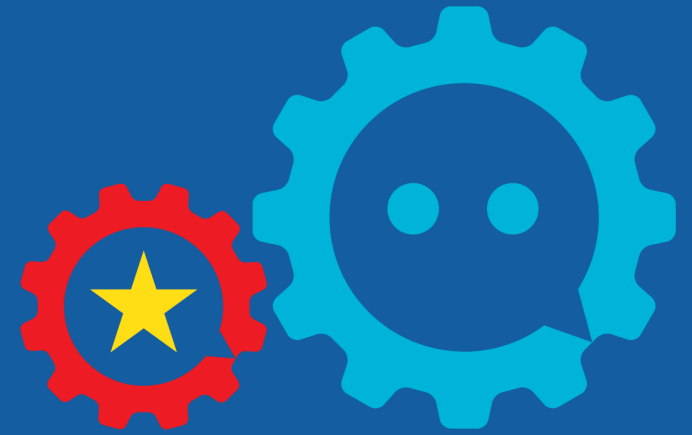
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Experience: building and implementing

KA2 - Solution:

1. To solve each common specific problem of each university
2. International Cooperation Department participated and coordinated international projects -> inaccurate understanding of the project's goals
3. Universities: belong to MOET, another under ministry or province -> necessary to clarify EU regulations
4. Workshops or meetings: find opportunities to explain the nature of KA2 funding



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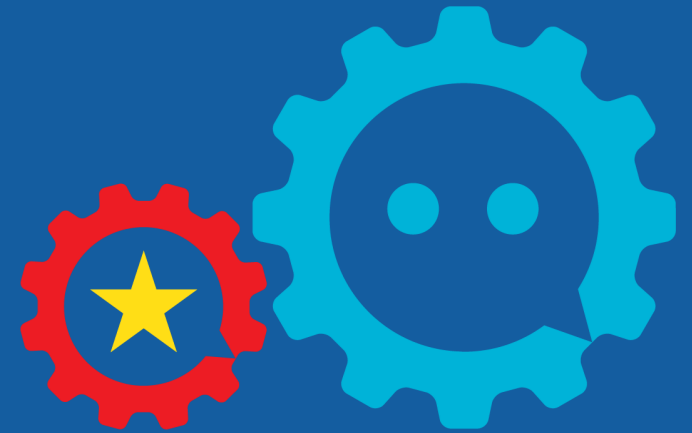


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KA171 (KA107 - ICM)

1. Exchange project for students, teaching and admin staff;
2. Incoming: sent to EU schools; from 3 training levels: undergraduate, master and doctoral;
3. Outgoing: from EU Universities; outgoing will only apply to doctoral training;



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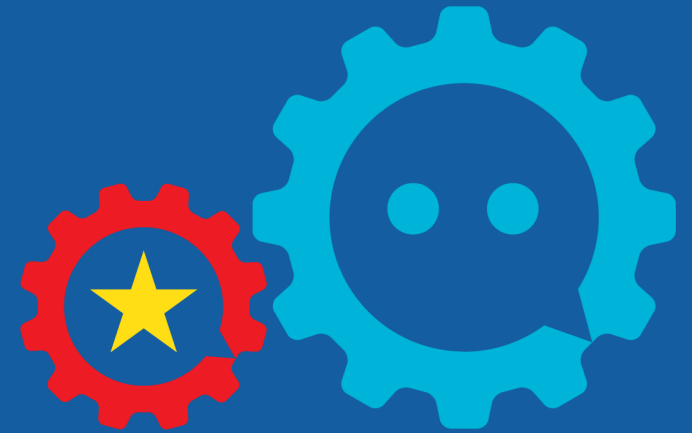


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KA171 (KA107)

1. ItaCentro: the first dual degree program has been implemented with Palermo and Napoli. Next is Camerino, Trento, Sannio, Calabria,...
2. --> basing on: KA2 projects are still built by ItaCentro with coordinators.



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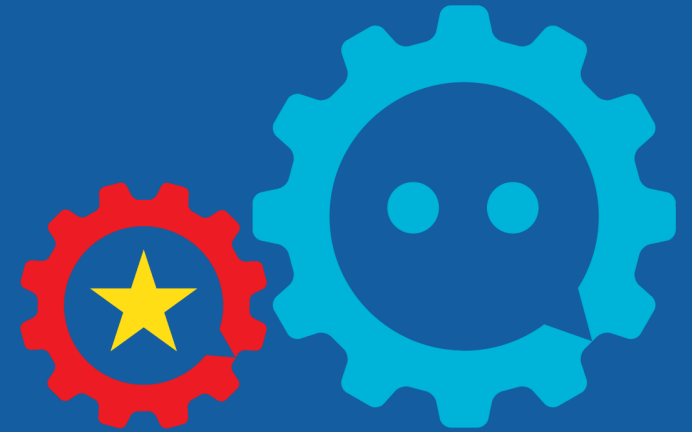
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Experience: building and implementing

KA171 – Results

1. almost all students completed the full number of registered credits (20-25/25) for exchange students
2. 100% dual degree students completed the entire program and successfully defended their thesis.



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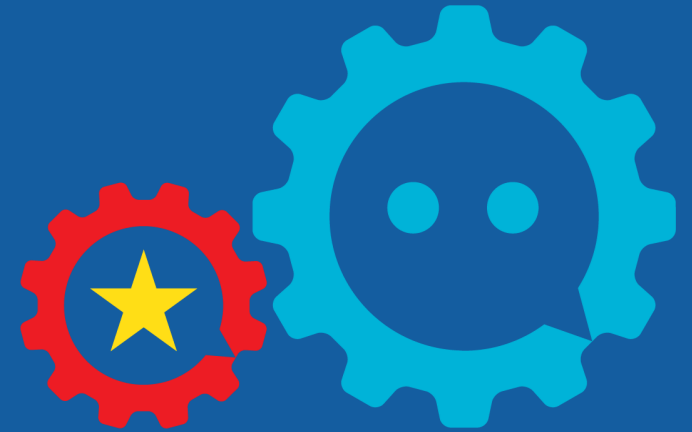
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Experience: building and implementing

KA171 – Results

1. Number of ICM projects: over 50
2. Number of HANU students for exchange and dual degrees: over 500 students.
3. Teaching and admin staff: more than 120 and mainly goes to Italy.
4. participating in projects: over 20 Vietnamese Universities (all regions of Vietnam and public/private organization).



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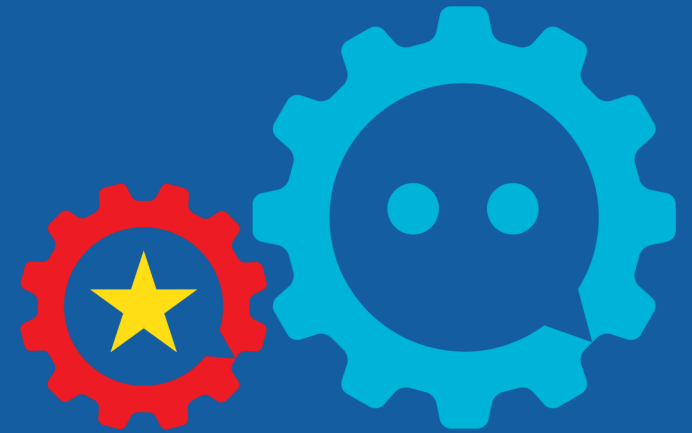
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Experience: building and implementing

KA171 - Difficulty:

1. Cultural differences & languages
2. Credit recognition
3. Changes of subjects offered in student exchange programs
4. Administrative procedure in Italy
5. Implementation in other Vietnamese universities



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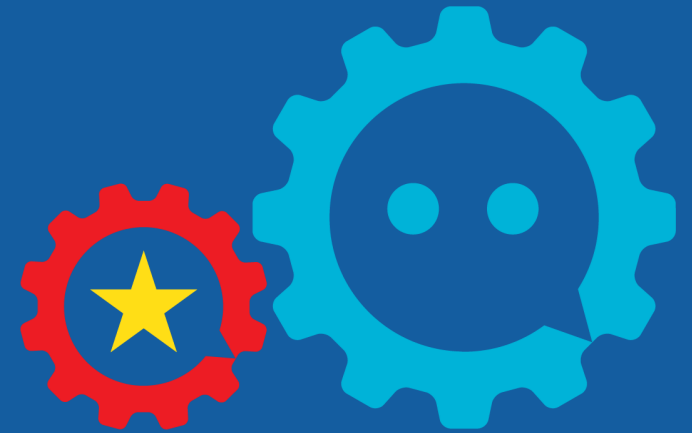
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Experience: building and implementing

KA171 – Solution:

1. Prepare Italian language and culture
2. Simulations of situations that students may encounter during the exchange process
3. Keep in regular contact with the university partner
4. Urgent assistance



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Dissemination

1. Conferences, workshops, offer participation: Open Day, Youth Union meetings
2. Do research, exchange, visiting professors and participate in Erasmus + projects and other projects through seminars with Asian universities (region 5)
3. Hanu Experts: directly work and organize online meetings for universities in region 5 with HANU; Share experience
4. Setting-up the Portals/Websites: provided in both languages about Erasmus+,...
5. Training Staffs of Universities if necessary



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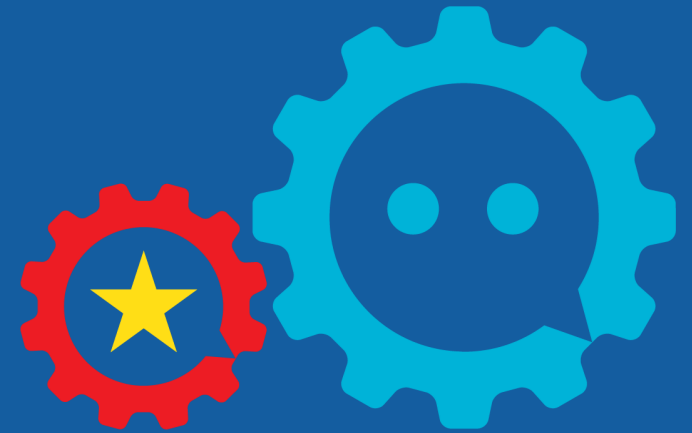


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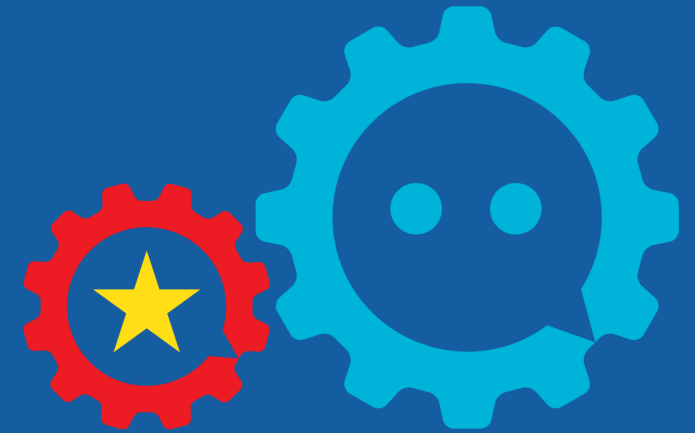


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FAQ & Discussions

1. The role of EU; Vietnamese Organizations
2. How to spread the project → STRIVE - STRengthening Internationalization of Vietnamese Emerging universities: setting up the Internationalization Virtual Centre in Vietnam: enhancing the cooperation with EU stakeholders and sustain the engagement of Vietnamese higher education



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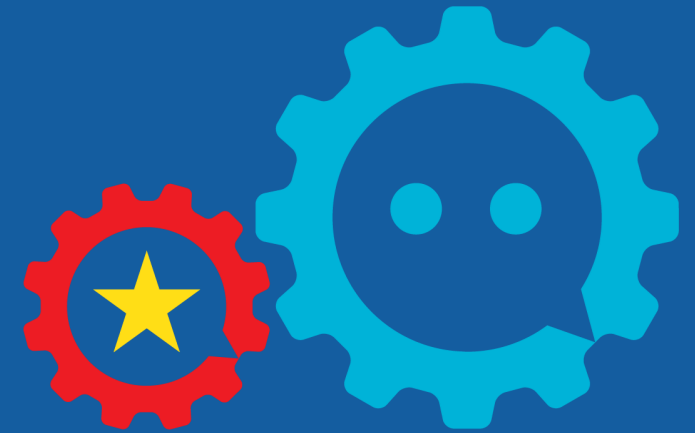


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Conclusions

1. Proactivity
2. Availability/Ready
3. Companionship: from idea generation
→ project completion (even when
spreading project results):
4. Inheritance: Voyage → Motive → Lab-
Movie → Strive → Emsiv



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Contact & Support

1. Mrs. Dang Thi Phuong Thao, Professor, Director of Italian language and culture and International Mobility Center, HANU
2. Ms. Hoang Thu Thuy, Vice Director and Student supervisor - Italian language and culture and International Mobility Center, HANU



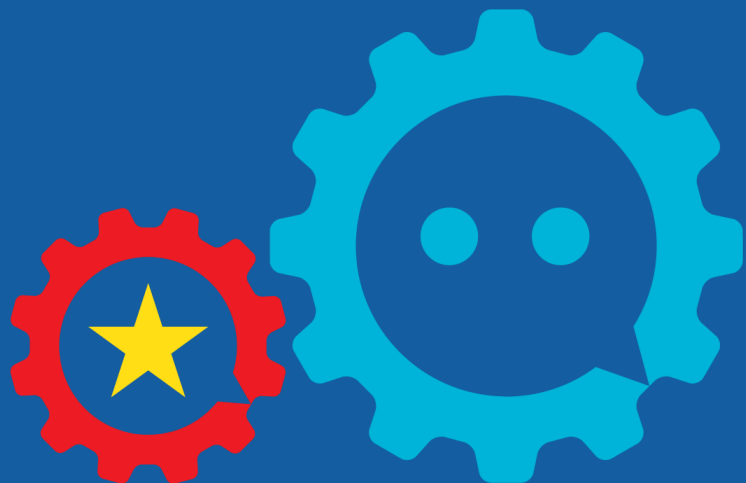
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